

# Logging and Chipping Cents to Operate

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Sapp's Land & Excavating, Inc.







# Background

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Jerry Sapp Timber Co. founded in 1978

Sapp's Land & Excavating founded in 2003

Biomass production started April, 2013







# Current Production

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- 5 crews (4 chipping/1 roundwood)
- 40+ employees
- 21 trucks
- 250 loads per week



# Conversion of Property

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# Technology in Forestry

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# Reinvesting

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# Procurement-Supplier Relationship

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- Project planning-pine vs hardwood chip demand
- Wet weather tracts
- Planned outages for maintenance and holiday scheduling